

Item # _____
Fiscal Impact: N/A
Funding Source: N/A
Account #: _____
Budget Opening Required? No

ISSUE:

A Resolution approving the execution of an Agreement for wrecker, towing, and impound yard services between West Valley City and Cal Brown Body Shop to provide said services for Class A and Class B tows for West Valley City.

SYNOPSIS:

West Valley City Police, Ordinance Enforcement and other Departments within West Valley City, tow vehicles on a regular basis during the normal course of their duties. The last City Contract was approved by the City Council in 2007. The contract was for one year with the possibility of additional extensions not to exceed three years. The contract will expire on July 1, 2010. Cal Brown Body Shop is currently the contract holder. Cal Brown Body Shop has done an excellent job executing the terms of the contract. The new contract was opened to proposals so that the high level of service being given to West Valley City and its citizens could continue. Six proposals were received for the contract from the following companies:

Advanced Towing
A L Towing
Cal Brown Body Shop
Kearns Towing
Mountain West Towing
Tric Towing

Advanced towing proposed \$30.00 an hour for Class A&B tows involving City vehicles and \$38.50 an hour for Class A&B tows involving citizen vehicles.

A L Towing failed to submit the proposal packet to the City Records Office as directed. A-L Towing will not be considered for the City contract.

Cal Brown Body Shop proposed a \$30.00 flat fee for Class A&B tows involving City vehicles and a \$65.00 flat fee for Class A&B tows involving citizen vehicles.

Kearns Towing proposed \$42.50 an hour for Class A&B tows involving City Vehicles and \$50.00 an hour for Class A&B tows involving citizen vehicles.

Mountain West Towing proposed \$35.00 an hour for Class A&B tows involving City Vehicles and \$45.00 an hour for Class A&B tows involving citizen vehicles. Mountain West stated these rates would be subject to change for a fuel surcharge as gas prices rise.

Tric Towing proposed \$60.00 an hour for Class A&B tows involving City Vehicles and \$70.00 an hour for Class A&B tows involving citizen vehicles.

Advanced Towing has six tow trucks and five drivers. Advanced Towing hasn't had any missed or unavailable calls in the last six months. Advanced Towing didn't receive any complaints in 2009 to the present date. Advanced Towing rates are by the hour with extra mileage charges for City vehicles located outside of Salt Lake County.

Cal Brown Body Shop has three tow trucks and three drivers. Cal Brown Body Shop has been unavailable or unable to be contacted for one dispatch call in five months. Cal Brown Body Shop is currently the contract tow company for West Valley City. Cal Brown Body Shop has been the contract tow company since 2007. Cal Brown Body Shop has received one complaint from Police Department personnel since the contract was awarded in 2007. Cal Brown Body Shop has a flat rate fee for City and private citizen vehicles no matter where the vehicle is located. No extra mileage charges will be applied to City vehicles located outside of Salt Lake County.

Kearns Towing has sixteen tow trucks and twelve drivers. Kearns Towing has been unavailable or unable to be contacted for one dispatch call in five months. Kearns Towing was removed as the City Contract Company in 2007 for being unable to perform the duties required in the contract. The owner of Kearns Towing said he is certain he will be able to meet all of the requirements of the contract for 2010. Kearns Towing charges by the hour and adds an extra mileage fee for City vehicles located outside of Salt Lake County.

Mountain West Towing has three tow trucks and 3 drivers. Mountain West Towing has been a tow company for West Valley City since July 1, 2009. Mountain West Towing hasn't received any complaints during this time. Mountain West Towing hasn't turned down or missed any dispatch calls. Mountain West Towing submitted an hourly rate sheet with the stipulation the fee would be adjusted for a fuel surcharge as the prices for gasoline rise. Mountain West Towing adds an extra mileage fee for City vehicles located outside of Salt Lake County.

Tric Towing has three tow trucks and three drives. Tric Towing has been a tow company for West Valley City since July 1, 2008. Tric Towing hasn't received any complaints in the past twelve months. Tric Towing has missed one dispatch call in the past six months. Tric Towing charges by the hour and adds an extra mileage fee for City vehicles located outside of Salt Lake County.

Due to the condition of the economy it is important to look at most cost effective proposal submitted for the contract. Cal Brown Body Shop has submitted a flat fee rate for the towing of all vehicles. Cal Brown Body Shop has a professional demeanor and has created an exceptional working environment with the City and it's employees. It is recommended Cal Brown Body Shop be awarded the City contract beginning July 1, 2010.

BACKGROUND:

During the past several years, the City has used a contract for these services. The contract has been beneficial to the City and its citizens. The contract has regulated the service charges to the City and the public, given standards regarding response time, and required a level of professionalism from tow truck operators. This has reduced the number of complaints from citizens to the City and the risk office. When complaints have been made the contract has provided enforceable rules making it easier to resolve problems for all parties involved.

RECOMMENDATION:

It is recommended that the West Valley City Council approve the agreement.